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**Olympic Car Wash**

How large should the bonus pool be for the Aalst location?

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**Fine Harvest Restaurant Group (A)**

1. What are the main strengths and weaknesses of the Fine Harvest Restaurant Group’s

existing target-setting process and performance measurement system?

2. Using the data in the DB(A) worksheet in the Fine Harvest database, examine the

distribution of the Store Margin Targets, the Store Margin Actual Results, and the %

Achievement of Store Margin Target.1

Do these distributions tell you anything about the quality of the targets?

3. In what other ways can you assess whether the targets are set optimally?

4. What changes do you suggest to improve the existing system?